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Heikes == Huntsville == Trees.

BULLETIN NO. 1

SURPLUS STOCK

—FROM—

The Huntsville Wholesale Nurseries
HUNTSVILLE, ALA.

**Shipments from St. Louis, Mo., Rochester, N.Y.,
 and Philadelphia, Pa.**

—AT—

ONE DAY'S NOTICE

WE have for the past thirty-three years offered in assorted lots in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis, Rochester and Philadelphia for immediate shipment. The stock is exclusively of our own growing at Huntsville, Alabama, fresh dug this Spring, packed in the best manner and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

BELOW THE BLIZZARD LINE

Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered in this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands are responsible for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

TERMS: Cash with order, or 30 to 60 days from date of shipment to responsible, prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders from the nurseries is extra.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment.

Address

Huntsville Wholesale Nurseries,

Huntsville, Ala.

Huntsville, Ala., March 11, 1913.

Heikes--Huntsville--Trees.

Address HUNTSVILLE WHOLESALE NURSERIES, Huntsville, Ala. We will not have a representative in St. Louis this Spring. All letters and telegrams should be addressed to Huntsville Wholesale Nurseries, Huntsville, Ala. We have arranged with the Cold Storage Houses in St. Louis, Rochester and Philadelphia where our stock is stored to ship promptly everything upon our orders, which we will make by telegraph when quick shipments are desired.

Use the Nurserymen's Telegraphic Code in telegraphing. Any one not in possession of a copy will be supplied upon application.

ASSORTED LOTS

We offer the following assortments in box lots at low prices to insure quick sales. We do not open or repack anything. The stock is of the same quality as that sent out by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lots desired be sold, state what substitution will be allowed. The prices quoted include the price of boxes and freight from Huntsville to St. Louis, Rochester and Philadelphia. When the postoffice address and the railroad station differ, always give explicit marks for the boxes when writing.

PERFECT DORMANT CONDITION

Our stock is in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

INSPECTOR'S CERTIFICATE

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

FREQUENT BULLETINS

We shall issue Bulletins from Huntsville frequently during March and April. Any one failing to receive them regularly will please write for copies.

FREEZING WEATHER

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent to us at once by telegraph, at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

TERMS AND CONDITIONS

For further terms and conditions concerning risk of transportation, claims, etc., see our regular Price List.

Box Lots in Cold Storage in St. Louis

No Charge for Drayage

KIEFFER PEARS---Two Years, Grafted on Branched French Pear Seedlings, 7-12mm.

	CIPHER	PRICE PER BOX
$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
3 Boxes, each containing 250 Kieffer.....	<i>Fable</i>	\$25 00
18 Boxes, each containing 200 Kieffer.....	<i>Face</i>	20 00

KIEFFER PEARS. One Year. Grafted on Branched French Pear Seedlings, 7-12mm

One Year, 5 to 6 feet

11 Boxes, each containing 500 Kieffer	<i>Facing</i>	\$35 00
1 Box containing 250 Kieffer.....	<i>Fact</i>	17 50

4 to 5 feet

4 Boxes, each containing 500 Kieffer.....	<i>Faction</i>	30 00
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3 to 4 feet

1 Box containing 500 Kieffer.....	<i>Factor</i>	20 00
1 Box containing 400 Kieffer.....	<i>Factory</i>	16 00

APPLE GRAFTS. Two Years. Grafted on Branched French Apple Seedlings, 7-12 mm.

$\frac{3}{4}$ to 1 inch, 6 to 8 feet

1 Box containing 300 assorted.....	<i>Facully</i>	\$30 00
10 Ark. Black.....	10 Gravenstein.....	30 Hackworth.....
80 Newtown Pippin.....	10 Ortley.....	80 Rome Beauty.....
20 Spitzenburg.....	10 Shockley.....	50 Gano.....

PEACH TREES. One Year and June Buds. On Peach.

$\frac{3}{4}$ to 1 inch, 6 to 8 feet

15 Boxes, each containing 250 Elberta, 1 year	<i>Fad</i>	\$18 75
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$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet

5 Boxes, each containing 350 Elberta	<i>Faller</i>	26 25
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9-16 to $\frac{5}{8}$, 4 to 6 feet

1 Box containing 350 assorted.....	<i>Faddle</i>	21 00
80 Carman J. B.	120 Elberta J. B.	150 Hiley J. B.

$\frac{1}{2}$ to 9-16, 4 to 5 feet

1 Box containing 505 assorted.....	<i>Fade</i>	25 25
80 Beers Smock J. B.	10 Goldfinch J. B.	395 Hiley J. B.
20 Salway J. B.		

7-16 to $\frac{1}{2}$, 3 $\frac{1}{2}$ to 4 $\frac{1}{2}$ feet

2 Boxes, each containing 750 Elberta, 1 year	<i>Fame</i>	33 75
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2 Boxes, each containing 150 Hiley, 1 year	<i>Famity</i>	6 75
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1 Box containing 950 assorted 1 year	<i>Famish</i>	43 20
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100 Belle of Ga.	200 Elberta.....	100 Fox Seedling.....
100 Hiley.....	100 Henrietta.....	100 Mt. Rose.....
100 O. M. Cling.....	100 Sneed.....	60 Stephens Rareriye.....

1 Box containing 1000 assorted 1 year.....	<i>Fan</i>	45 00
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100 Belle of Ga.	100 Fox Seedling.....	200 Hiley.....
100 Mt. Rose.....	100 Sneed.....	400 Elberta.....

1 Box containing 1000 assorted 1 year.....	<i>Fancy</i>	45 00
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200 Belle of Ga.	200 Globe.....	200 Hiley.....
400 Elberta.....		

BOX LOTS IN COLD STORAGE IN ST. LOUIS==Continued

	CIPHER	PRICE PER BOX
7-16 to ½, 3½ to 4½ feet		
1 Box containing 724 assorted.....	<i>Fag.</i>	\$32 58
80 Waddell 1 yr.	50 Stephens Rareripe 1 yr.	10 Alexander 1 yr.
70 Apex 1 yr.	70 Beers Smock 1 yr.	40 Champion 1 yr.
60 Elberta 1 yr.	80 Fox Seedling 1 yr.	10 Globe 1 yr.
30 Hiley 1 yr.	15 Henrietta 1 yr.	9 Krummel's 1 yr.
35 Mt. Rose 1 yr.	5 Munson's Free 1 yr.	10 Octobel 1 yr.
50 Old M. Free 1 yr.	40 Old M. Cling 1 yr.	50 Rex 1 yr.
10 Sneed 1 yr.		
3 Boxes, each containing 500 assorted.....	<i>Fagot</i>	22 50
50 Beers Smock J. B.	100 Goldfinch J. B.	350 Hiley J. B.
1 Box containing 370 assorted.....	<i>Fall</i>	16 65
10 Beers Smock J. B.	235 Goldfinch J. B.	45 Heath Cling J. B.
80 Hiley J. B.		
1 Box containing 380 Hiley J. B.....	<i>Fain</i>	17 10

Budded Roses. Field Grown. Very Fine.

No. 1

8 Boxes, each containing 250 Frau Karl Druschki.....	<i>Faint</i>	\$20 00
1 Box containing 300 Frau Karl Druschki.....	<i>Fair</i>	24 00
12 Boxes, each containing 250 assorted.....	<i>Fair</i>	20 00
50 Henry Martin	200 Frau Karl Druschki	

No. 1½

1 Box containing 250 assorted.....	<i>Faithful</i>	15 00
20 Salet	130 Henry Martin	100 Frau Karl Druschki
4 Boxes, each containing 450 assorted.....	<i>Fake</i>	27 00
50 Henry Martin	50 Mad. Gab. Luizet	50 Salet
300 Frau Karl Druschki		
1 Box containing 400 assorted.....	<i>Fallen</i>	24 00
30 Mad. Gab. Luizet	170 Salet	200 Henry Martin
1 Box containing 180 Henry Martin.....	<i>Fallible</i>	10 80

No. 2

1 Box containing 780 Coquette des Alps.....	<i>Fallow</i>	19 50
1 Box containing 880 assorted.....	<i>False</i>	22 00
80 Mar. P. Wilder	10 Frau Karl Druschki	70 Henry Martin
120 White Bath	60 Salet	150 Paul Neyron
60 Crested Moss	50 Mad. Gab. Luizet	20 Magna Charta
180 Gen. Jacqueminot	50 Ulrich Brunner	30 P. C. de Rohan

Box Lots in Cold Storage in Rochester, N. Y.

No Charge for Drayage

KIEFFER PEARS. Two Years. Grafted on Branched French Pear Seedlings 7-12mm

	CIPHER	PRICE PER BOX
¾ to 1 inch, 6 to 8 feet		
3 Boxes, each containing 250 Kieffer.....	<i>Pace</i>	\$25 00
12 Boxes, each containing 200 Kieffer.....	<i>Pacify</i>	20 00
⅝ to ¾, 5 to 6 feet		
4 Boxes, each containing 400 Kieffer.....	<i>Parish</i>	32 00
9-16 to ⅝, 4 to 6 feet		
1 Box containing 200 Kieffer.....	<i>Pack</i>	12 00
1 Box containing 300 Kieffer.....	<i>Package</i>	18 00

BOX LOTS IN COLD STORAGE IN ROCHESTER, N. Y.=Cont'd

PEACH TREES. One Year. On Peach.

	CIPHER	PRICE PER BOX
$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
10 Boxes, each containing 250 Elberta.....	Packet	\$18 75
$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet		
10 Boxes, each containing 400 Elberta.....	Pad	30 00
9-16 to $\frac{5}{8}$, 4 to 6 feet		
8 Boxes, each containing 450 assorted.....	Paddle	27 00
80 Belle of Ga. 10 Bilyeaus Late 160 Elberta		
60 Fox Seedling 80 Hiley 10 Octobel		
10 O. M. Free 20 Salway 10 Stump		
10 Waddell		
1 Box containing 450 assorted.....	Padlock	27 00
80 Belle of Ga. 10 Bilyeaus Late 190 Elberta		
60 Fox Seedling 50 Hiley 10 Octobel		
10 O. M. Free 20 Salway 10 Stump		
10 Waddell		
1 Box containing 450 assorted.....	Pagon	27 00
10 Bilyeaus Late 10 Octobel 10 O. M. Free		
10 Stump 10 Waddell 80 Belle of Ga.		
240 Elberta 60 Fox Seedling 20 Salway		
1 Box containing 459 assorted.....	Page	27 54
50 Apex 30 Beers Smock 60 Henrietta		
9 Krummels Late 10 Mamie Ross 60 Mt. Rose		
25 O. M. Ching 90 Rex 40 Triumph		
50 Wonderful 15 Crawford's Early 10 Fox Seedling		
10 Stump		
1 Box containing 410 assorted.....	Paid	26 40
100 Belle of Ga. 20 Octobel 40 O. M. Free		
40 Salway 50 Stump 80 Sneed		
80 Waddell		
2 Boxes, each containing 400 assorted.....	Pail	24 00
50 Fox Seedling 350 Elberta		
$\frac{1}{2}$ to 9-16, 4 to 5 feet		
1 Box containing 450 assorted.....	Pain	22 50
10 Belle of Ga. 50 Fox Seedling 250 Hiley		
1 Box containing 300 assorted.....	Paint	15 00
50 Fox Seedling 250 Hiley		
1 Box containing 430 assorted.....	Pair	21 56
15 Belle of Ga. 10 Fox Seedling 65 Globe		
60 Hiley 90 Henrietta 30 Mt. Rose		
60 O. M. Free 50 Salway 30 Stump		
20 Sneed		

Box Lots in Cold Storage in Philadelphia, Pa.

No Charge for Drayage

PEACH TREES. One Year. On Peach.

	CIPHER	PRICE PER BOX
$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet		
10 Boxes, each containing 280 assorted.....	Omen	\$21 00
100 Elberta 10 Beers Smock		
10 Triumph 10 Belle of Ga. 10 Bilyeaus Late		
20 Crawford's Early 20 Fox Seedling 10 Goldfinch		
20 Hiley 10 O. M. Free 10 Salway		
10 Stump 10 Sneed 10 Stephen's Rareripec		
10 Waddell		
1 Box containing 293 assorted.....	Object	21 98
70 Apex 5 F. St. John 40 Heath Cling		
50 Henrietta 20 Krummels 10 Mamie Ross		
58 Mt. Rose 40 Rex		

This Bulletin shows everything we now have left for sale this Spring, both in cellars here and in Box Lots now in Cold Storage in St. Louis, Rochester and Philadelphia. You will note by Leaflet enclosed that we still have a nice assortment of Apples and Peaches for sale from here. If you contemplate transplanting any Peaches this Spring we would suggest that you order without delay, when we will let you know promptly just what we will be able to do for you.

Offerings for Fall of 1913 and Spring of 1914.

WE will have our usual large stock of Pears, Plums, Cherries, Peaches, Roses and Grafted Apples, one and two year old, for sale for the Fall of 1913 and Spring of 1914.

Nurserymen who operate through agents or who buy to sell at wholesale will profit by corresponding with us now. We will make prices upon a basis that will be mutually advantageous. We are willing to share profits and are likely to be more liberal early in the season than later.

While our stock in everything we grow is large, it is especially so in Kieffer Pears, one and two years, one year and June Budded Peaches, H. P. and Moss Roses, Apples, one and two years.

We do not buy to sell again, so you need have no fear of getting heeled in stock, and you can depend upon getting trees fresh dug and of standard grades.

The indications are that the coming year will be one of continued prosperity for nurserymen. Those who have bought of us heretofore will do so again with the assurance that our stock will give perfect satisfaction to their customers on delivery.

We believe we have the best organized force of laborers in the United States. Many of our men have been with us for many years. Because of this advantage we are enabled to do an extensive business with more exactness and expedition than many concerns which have a far smaller production.

HUNTSVILLE WHOLESALE NURSERIES,
Huntsville, Ala.